



The GBCC Black Business Collective Bulletin

Welcome to your second edition!

In this quarterly bulletin, you will find opportunities, events and content all aimed at, and curated for, the black business community.

Our partners



Legal radar: What should businesses be thinking about?



International law firm **Trowers & Hamlin** was announced as a founding partner and sponsor of the Black Business Collective when it was launched in June this year.

In the spirit of knowledge-sharing and collaboration on which the network has been founded, the firm's Head of Birmingham Office and Property Litigation Partner, **Yetunde Dania** (pictured) asked two Partners from the Birmingham office to share insights into legal considerations they believe businesses and entrepreneurs should be aware of.

[Read the blog](#)

Innovate UK Business Growth



Innovate UK Business Growth (formerly known as Innovate UK EDGE) is part of the UK's innovation agency, supporting innovation-driven businesses to grow at pace and deliver on their industry and society-transforming ambitions.

They help established and innovative small to medium sized businesses with great potential to identify the most effective strategy to accelerate their business' growth and maximise their potential. They aim to give them access to the resources to deliver, from IP expertise to investor networks and international partnerships.

To find out more, meet **Avalon Maison** at the next Black Business Collective event on **Wednesday 16th October**, or use the button below to contact him via email.

[More about next event](#)

[Contact Avalon](#)

Business support opportunities

Sandwell Council support for start-ups

Sandwell Council is taking applications from eligible start-up businesses to receive grants of **up to £3,000**. To qualify, you need to be registered on the [Sandwell Enterprise Programme](#).

The grants are to fund costs such as developing new market opportunities (including IT and a website) and innovation – including the development of new products through prototyping, testing and commercialisation (but excluding research and development activities).

[Find out more](#)

Innovation Worcestershire Grant

The **Innovation Worcestershire** programme provides match-funded grants (covering **up to 40%** of eligible costs) up to a **maximum of £20,000** to support the development of innovative products and services. The funding can be used for a variety of activities including, but not limited to:

- new tooling and equipment
- creating a prototype

- product testing and certification
- IP/ trademark protection
- external market research
- new marketing materials
- product launch

[Find out more](#)

Business Export Exchange Programme (BEEP)



Business Export
Exchange Programme

thebeepglobal.com

A promotional banner for the Business Export Exchange Programme (BEEP). It features a smiling woman in a light grey blazer in the foreground, with other people working in a blurred office background. The text "Local to Global" is prominently displayed in white, with "The Business Export Exchange Programme" in green below it. At the bottom, logos for Tin Ventures, The Open University, Barclays, and Eagle Labs are shown.

Local to Global

The Business Export Exchange Programme

TIN VENTURES The Open University BARCLAYS | Eagle Labs

One of the most exhilarating parts of being an entrepreneur is bringing your idea to life.

We couldn't be more excited to announce that the **Business Export Exchange Programme (BEEP) immersive accelerator** is now live and accepting applications!

Exporting your product or service across the globe is the motivation at the heart of the best entrepreneurs. That's why **TIN Ventures** have teamed up with **The Open University** and **Barclays Eagle Labs** to support entrepreneurs with a specialist programme dedicated to the art of successful exporting. With connections across the world, the BEEP accelerator gives you access to:

- **The Global Export Academy** - grow your internal capacity while achieving a globally recognised MBA certification
- **A Global Ambassadors Club** - insightful events, networking opportunities and roundtables covering financial, operational and investment themes
- **A Global Export Hub** - giving you direct access to a network of coworking spaces, support and mentor advice

With partners already in place in the US, Europe, and Jamaica, we're raring to go to help you take your local business global.

Want in? Use the button to find out more about the programme, to get details of the upcoming **Birmingham roadshow event** (2nd October) or to find out how to apply.

[Find out more](#)

Networking Night

Mind On My Money, Money On My Mind

Thursday 31 October

6:30pm

x+why Foundry, 6 Brindley Place, Birmingham



Lloyds Banking Group have partnered with **Jamii** to deliver **Geared For Growth** - a programme helping black-owned businesses to thrive in today's economic environment.

The second Geared For Growth networking night, **Mind On My Money, Money On My Mind**, will focus on crucial aspects of money management.

[Find out more](#)

Elevate Your Entrepreneurial Journey

Wednesday 16 October

5:30pm – 7:30pm

Greater Birmingham Chambers of Commerce, 54 Hagley Road

FREE to attend



Taking place during **Black History Month**, this event is designed for small and medium-sized enterprise (SME) owners looking to unlock the full potential of their businesses.

Through a hands-on workshop, you'll gain practical insights into creating and implementing a scalable business model using cutting-edge systems thinking.

This workshop will be led by **Alex Cole**, Chair of the **GBCC Black Business Collective**. The Collective is a subscriber network offering black business owners and professionals a platform to meet, learn, keep connected and find opportunities.

Use the buttons to find out more about the event, to find out more about the Black Business Collective or to join the Collective.

[Find out more](#)

[About the Collective](#)

Birmingham Black Business Conference

Saturday 19 October 2024

10:00am - 8:00pm

Legacy Centre of Excellence

FREE to attend



This event will welcome some of the country's most renowned black business leaders to offer advice, links and resources for both start-up and established companies alike. Attractions this year include:

- Stands with 100 black owned businesses
- 'Finance your business' workshop - with introduction to lenders
- Scaling your business seminar
- How to do business in the Caribbean
- How to do business in Africa
- How to buy land in Africa and the Caribbean
- Legal workshop
- Intellectual property seminar
- Innovation workshop
- Networking opportunities

Parking is available on site, but please arrive early.

Bus travel - Take the 51 bus and ask for Newtown swimming baths if heading toward Walsall, or Phillips Street Park if heading towards Birmingham City Centre.

For further information on booking a stand, contact Legacy Centre of Excellence at info@legacycoe.co.uk.

[Find out more](#)

GBCC Awards 2025

Thursday 27 February 2025

The ICC, Birmingham



The **GBCC Awards** celebrate the very best of business in Greater Birmingham and recognises the achievements of those who have demonstrated excellence in their field.

The region's "**biggest celebration of all things business**" returns in 2025 with **11 award categories** available for businesses to apply for (maximum of 2 per organisation).

Tickets are available to purchase and there are also opportunities to **sponsor the event**.

Use the button below to get tickets, to apply for an award or to view sponsorship opportunities.

[Find out more](#)

[Contact us](#)